

	Q1 2025				Q2 2025				Full year 2025				Full year 2026				Full year 2027			
	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low
Sales																				
Professional	942	945	962	919	977	981	992	944	4,030	4,042	4,096	3,918	4,134	4,126	4,260	3,995	4,247	4,259	4,430	4,075
Consumer	311	311	317	305	308	308	313	303	1,343	1,342	1,370	1,320	1,375	1,381	1,411	1,345	1,405	1,404	1,453	1,352
OEM	105	105	106	103	108	108	110	106	450	451	457	439	460	462	469	443	469	475	484	445
Conventional	89	89	95	85	87	86	91	85	333	333	349	326	267	266	296	245	218	216	261	184
Other	7	6	12	4	9	9	12	7	36	38	55	10	34	37	58	10	32	35	62	10
	1,454	1,457	1,473	1,427	1,489	1,496	1,508	1,445	6,193	6,193	6,282	6,043	6,271	6,270	6,447	6,071	6,371	6,375	6,629	6,126
CSG (%)																				
Professional	(1.3)%	(2.0)%	2.0%	(2.5)%	0.6%	0.5%	2.0%	(1.5)%	1.2%	1.3%	3.0%	(0.3)%	2.6%	2.5%	4.0%	0.5%	2.6%	3.0%	4.0%	0.5%
Consumer	2.9%	2.8%	6.0%	0.0%	2.5%	2.0%	4.0%	1.0%	2.4%	2.9%	3.6%	0.2%	2.4%	2.7%	3.0%	0.5%	2.3%	2.5%	3.5%	0.5%
OEM	1.0%	0.8%	3.0%	0.0%	0.8%	0.5%	2.0%	0.0%	1.7%	1.8%	3.0%	0.2%	2.1%	2.3%	3.0%	0.5%	2.0%	2.0%	3.0%	0.5%
Conventional	(26.3)%	(26.4)%	(20.0)%	(30.0)%	(24.8)%	(25.0)%	(20.0)%	(26.6)%	(24.6)%	(25.0)%	(20.2)%	(26.5)%	(19.9)%	(20.0)%	(15.0)%	(25.0)%	(18.9)%	(20.0)%	(12.0)%	(25.0)%
	(2.3)%	(2.7)%	0.2%	(3.5)%	(0.7)%	(0.1)%	0.7%	(2.5)%	(0.4)%	(0.2)%	0.5%	(1.7)%	1.3%	1.3%	2.6%	(0.6)%	1.6%	1.8%	2.9%	(0.4)%
Adjusted EBITA																				
Professional	72	71	77	69	83	83	84	81	389	389	397	376	419	420	456	396	454	451	506	407
Consumer	31	31	36	26	27	27	34	23	153	151	171	141	158	157	176	141	164	165	182	142
OEM	10	10	12	9	12	12	12	10	50	50	54	45	52	52	57	47	55	55	59	49
Conventional	16	15	17	15	15	16	17	14	59	59	64	54	46	46	51	40	36	36	43	30
Other	(9)	(9)	(7)	(11)	(8)	(8)	(7)	(10)	(35)	(35)	(28)	(41)	(36)	(34)	(28)	(43)	(38)	(39)	(33)	(43)
	118	119	125	106	129	129	139	122	616	616	636	595	640	639	684	602	671	671	735	608
Adjusted EBITA margin (%)																				
Professional	7.7%	7.6%	8.0%	7.4%	8.5%	8.5%	8.6%	8.3%	9.6%	9.6%	9.7%	9.6%	10.1%	10.1%	10.7%	9.8%	10.7%	10.7%	11.4%	10.0%
Consumer	10.0%	10.0%	11.5%	8.5%	8.9%	8.5%	11.0%	7.5%	11.4%	11.2%	12.5%	10.6%	11.5%	11.4%	12.5%	10.5%	11.6%	11.7%	12.5%	10.5%
OEM	9.3%	9.0%	11.7%	8.5%	10.7%	11.0%	11.5%	9.0%	11.1%	11.2%	11.9%	10.0%	11.4%	11.4%	12.2%	10.2%	11.7%	11.5%	12.5%	11.0%
Conventional	17.6%	17.3%	19.5%	16.5%	17.6%	18.0%	19.5%	15.2%	17.7%	17.6%	19.5%	16.5%	17.3%	17.1%	19.5%	15.9%	16.8%	16.5%	19.5%	15.2%
	8.1%	8.2%	8.6%	7.3%	8.6%	8.6%	9.2%	8.3%	9.9%	9.9%	10.1%	9.7%	10.2%	10.2%	10.7%	9.9%	10.5%	10.6%	11.1%	9.9%
Restructuring & other incidentals																				
Signify	(16)	(17)	(11)	(21)	(15)	(13)	(10)	(21)	(61)	(60)	(44)	(85)	(59)	(59)	(35)	(85)	(52)	(55)	(30)	(76)
EBITA																				
Signify	102	103	110	91	114	114	129	101	555	553	591	531	581	579	633	544	619	623	693	553
Income from operations	87	87	95	76	99	99	114	86	493	490	531	471	520	518	575	484	560	563	638	493
Financial income and expenses	(22)	(21)	(18)	(30)	(22)	(20)	(19)	(30)	(85)	(80)	(73)	(110)	(76)	(76)	(64)	(90)	(60)	(60)	(21)	(85)
Income tax expenses	(14)	(14)	(11)	(18)	(17)	(17)	(14)	(20)	(90)	(87)	(79)	(114)	(98)	(95)	(89)	(125)	(107)	(105)	(91)	(143)
Associates	0	0	0	0	(0)	0	0	(1)	(1)	0	0	(7)	(1)	0	0	(8)	(2)	0	0	(9)
Net income	50	50	59	41	60	61	77	49	318	319	367	279	345	344	395	307	382	368	445	343
Working capital																				
Free cash flow ¹									454	444	513	414	452	438	523	408	457	439	548	404
Net debt									458	466	506	392	469	473	526	390	486	490	566	398
									826	836	927	684	676	704	867	478	506	546	781	272
Earnings per share in EUR	0.39	0.40	0.5	0.29	0.48	0.49	0.59	0.38	2.53	2.52	2.19	2.19	2.83	2.86	3.28	2.41	3.16	3.14	3.85	2.75
Dividend per share in EUR									1.63	1.63	1.70	1.57	1.67	1.65	1.80	1.58	1.72	1.70	1.90	1.59

¹Consensus for Q1 and Q2 working capital, free cash flow and net debt not available due to an insufficient number of estimates.